United Parcel Service, Inc.

FINAL TERM SHEET

Security Offered: 3.900% Senior Notes due 2025 (the “2025 Notes”)
Issuer: United Parcel Service, Inc. (the “Company”)
Expected Ratings (Moody’s / S&P):* A2/A
Principal Amount: $1,000,000,000
Trade Date: March 19, 2020
Settlement Date: It is expected that delivery of the 2025 Notes will be made against payment therefor on or about March 24, 2020, which will be the third business day following the date of pricing of the 2025 Notes (such settlement cycle being referred to herein as “T+3”). Under Rule 15c6-1 pursuant to the Securities Exchange Act of 1934, as amended, trades in the secondary market generally are required to settle in two business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the 2025 Notes on the date of pricing will be required, by virtue of the fact that the 2025 Notes initially will settle in T+3, to specify an alternate settlement cycle at the time of any such trade to prevent a failed settlement. Purchasers of the 2025 Notes who wish to trade those 2025 Notes on the date of pricing should consult their own advisor.
Maturity Date: April 1, 2025
Price to Public: 99.895% of the principal amount
Benchmark Treasury: 1.125% due February 28, 2025
Benchmark Treasury Price / Yield: 102-06 1/4 / 0.673%
Spread to Benchmark Treasury: +325 basis points
Yield to Maturity: 3.923%
Coupon (Interest Rate): 3.900%
Record Dates: March 15 and September 15 of each year, commencing on September 15, 2020
Interest Payment Dates: April 1 and October 1, starting October 1, 2020
Minimum Denominations: The 2025 Notes will be issued in denominations of $2,000 and in integral multiples of $1,000.
Optional Redemption: The 2025 Notes will be redeemable at the Company’s option at any time prior to March 1, 2025 (one month prior to their maturity), as a whole or in part, at the greater of (i) 100% of the principal amount of such 2025 Notes and (ii) the sum of the present values of remaining scheduled payments of principal and interest on the 2025 Notes to be redeemed that would be due from the redemption date to March 1, 2025 (one month prior to their maturity), discounted to the redemption date on a semi-annual basis at the discount rate of the Treasury Rate plus 50 basis points, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.

The 2025 Notes will be redeemable at the Company’s option at any time on or after March 1, 2025 (one month prior to their maturity), at a redemption price equal to 100% of the principal amount of such 2025 Notes, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.

CUSIP: 911312 BX3
ISIN: US911312BX35
Form: DTC, Book-Entry
Law: New York

Joint Book-Running Managers: BofA Securities, Inc.  
Citigroup Global Markets Inc.  
J.P. Morgan Securities LLC  
Wells Fargo Securities, LLC  
Barclays Capital Inc.  
BNP Paribas Securities Corp.  
Goldman Sachs & Co. LLC  
Morgan Stanley & Co. LLC

Co-Managers: SG Americas Securities, LLC  
U.S. Bancorp Investments, Inc.  
ANZ Securities, Inc.  
BNY Mellon Capital Markets, LLC  
CastleOak Securities, L.P.  
Fifth Third Securities, Inc.  
HSBC Securities (USA) Inc.  
Mizuho Securities USA LLC  
MUFG Securities Americas Inc.  
Siebert Williams Shank & Co., LLC  
Standard Chartered Bank  
TD Securities (USA) LLC  
UBS Securities LLC

Concurrent Offering: Concurrent with the offering of the 2025 Notes, the Company is offering its 4.450% Senior Notes due 2030, its 5.200% Senior Notes due 2040 and its 5.300% Senior Notes due 2050.

To the extent any Underwriter that is not a U.S. registered broker-dealer intends to effect sales of 2025 Notes in the United States, it will do so through one or more U.S. registered broker-dealers in accordance with the applicable U.S. securities laws and regulations. Standard Chartered Bank will not effect any offers or sales of any notes in the United States unless it is through one or more U.S. registered broker-dealers as permitted by the regulations of FINRA.

* Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

The Company has filed a registration statement (including a base prospectus) and a preliminary prospectus supplement with the SEC for the offering to which this communication relates. The Company files annual, quarterly, and current reports, proxy statements and other information with the SEC. Before you invest, you should read the preliminary prospectus supplement for this offering, the Company’s
prospectus in that registration statement and any other documents the Company has filed with the SEC for more complete information about the Company and this offering. We urge you to read these documents and any other relevant documents when they become available because they contain and will contain important information about the Company and this offering. You may get these documents for free by visiting EDGAR on the SEC Website at www.sec.gov.

Alternatively, the Company, any Underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by contacting BofA Securities, Inc. toll free at (800) 294-1322; Citigroup Global Markets Inc. toll-free at (800) 831-9146; J.P. Morgan Securities LLC collect at (212) 834-4533; or Wells Fargo Securities, LLC toll-free at (800) 645-3751.

This pricing term sheet supplements the preliminary prospectus supplement issued by United Parcel Service, Inc. on March 19, 2020 relating to its prospectus dated October 11, 2019 (such prospectus, as supplemented by such preliminary prospectus supplement, the “Preliminary Prospectus”). The information in this pricing term sheet supersedes the information in the Preliminary Prospectus to the extent inconsistent with the information in the Preliminary Prospectus.

No PRIIPs KID – No PRIIPs key information document (KID) has been prepared as not available to retail in EEA.

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United Parcel Service, Inc.

FINAL TERM SHEET

Security Offered: 4.450% Senior Notes due 2030 (the “2030 Notes”)
Issuer: United Parcel Service, Inc. (the “Company”)
Expected Ratings (Moody’s / S&P): A2/A
Principal Amount: $750,000,000
Trade Date: March 19, 2020
Settlement Date: It is expected that delivery of the 2030 Notes will be made against payment therefor on or about March 24, 2020, which will be the third business day following the date of pricing of the 2030 Notes (such settlement cycle being referred to herein as “T+3”). Under Rule 15c6-1 pursuant to the Securities Exchange Act of 1934, as amended, trades in the secondary market generally are required to settle in two business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the 2030 Notes on the date of pricing will be required, by virtue of the fact that the 2030 Notes initially will settle in T+3, to specify an alternate settlement cycle at the time of any such trade to prevent a failed settlement. Purchasers of the 2030 Notes who wish to trade those 2030 Notes on the date of pricing should consult their own advisor.
Maturity Date: April 1, 2030
Price to Public: 99.623% of the principal amount
Benchmark Treasury: 1.500% due February 15, 2030
Benchmark Treasury Price / Yield: 103-09+ / 1.147%
Spread to Benchmark Treasury: +335 basis points
Yield to Maturity: 4.497%
Coupon (Interest Rate): 4.450%
Record Dates: March 15 and September 15 of each year, commencing on September 15, 2020
Interest Payment Dates: April 1 and October 1, starting October 1, 2020
Minimum Denominations: The 2030 Notes will be issued in denominations of $2,000 and in integral multiples of $1,000.
Optional Redemption: The 2030 Notes will be redeemable at the Company’s option at any time prior to January 1, 2030 (three months prior to their maturity), as a whole or in part, at the greater of (i) 100% of the principal amount of such 2030 Notes and (ii) the sum of the present values of remaining scheduled payments of principal and interest on the 2030 Notes to be redeemed that would be due from the redemption date to January 1, 2030 (three months prior to their maturity), discounted to the redemption date on a semi-annual basis at the discount rate of the Treasury Rate plus 50 basis points, plus accrued and unpaid interest, if any, to, but excluding, the redemption date. The 2030 Notes will be redeemable at the Company’s option at any time on or after January 1, 2030 (three months prior to their maturity), at a redemption price equal to 100% of the principal amount of such 2030 Notes, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.
CUSIP: 911312 BY1
ISIN: US911312BY18
Form: DTC, Book-Entry
Law: New York

Joint Book-Running Managers: BoA Securities, Inc.
Citigroup Global Markets Inc.
J.P. Morgan Securities LLC
Wells Fargo Securities, LLC
Barclays Capital Inc.
BNP Paribas Securities Corp.
Goldman Sachs & Co. LLC
Morgan Stanley & Co. LLC

Co-Managers: SG Americas Securities, LLC
U.S. Bancorp Investments, Inc.
ANZ Securities, Inc.
BNY Mellon Capital Markets, LLC
CastleOak Securities, L.P.
Fifth Third Securities, Inc.
HSBC Securities (USA) Inc.
Mizuho Securities USA LLC
MUFG Securities Americas Inc.
Siebert Williams Shank & Co., LLC
Standard Chartered Bank
TD Securities (USA) LLC
UBS Securities LLC

Concurrent Offering: Concurrent with the offering of the 2030 Notes, the Company is offering its 3.900% Senior Notes due 2025, its 5.200% Senior Notes due 2040 and its 5.300% Senior Notes due 2050.

To the extent any Underwriter that is not a U.S. registered broker-dealer intends to effect sales of 2030 Notes in the United States, it will do so through one or more U.S. registered broker-dealers in accordance with the applicable U.S. securities laws and regulations. Standard Chartered Bank will not effect any offers or sales of any notes in the United States unless it is through one or more U.S. registered broker-dealers as permitted by the regulations of FINRA.

* Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

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prospectus in that registration statement and any other documents the Company has filed with the SEC for more complete information about the Company and this offering. We urge you to read these documents and any other relevant documents when they become available because they contain and will contain important information about the Company and this offering. You may get these documents for free by visiting EDGAR on the SEC Website at www.sec.gov.

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United Parcel Service, Inc.

FINAL TERM SHEET

Security Offered: 5.200% Senior Notes due 2040 (the “2040 Notes”)
Issuer: United Parcel Service, Inc. (the “Company”)
Expected Ratings (Moody’s / S&P):* A2/A
Principal Amount: $500,000,000
Trade Date: March 19, 2020
Settlement Date: It is expected that delivery of the 2040 Notes will be made against payment therefor on or about March 24, 2020, which will be the third business day following the date of pricing of the 2040 Notes (such settlement cycle being referred to herein as “T+3”). Under Rule 15c6-1 pursuant to the Securities Exchange Act of 1934, as amended, trades in the secondary market generally are required to settle in two business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the 2040 Notes on the date of pricing will be required, by virtue of the fact that the 2040 Notes initially will settle in T+3, to specify an alternate settlement cycle at the time of any such trade to prevent a failed settlement. Purchasers of the 2040 Notes who wish to trade those 2040 Notes on the date of pricing should consult their own advisor.
Maturity Date: April 1, 2040
Price to Public: 99.519% of the principal amount
Benchmark Treasury: 2.375% due November 15, 2049
Benchmark Treasury Price / Yield: 111-00 / 1.889%
Spread to Benchmark Treasury: +335 basis points
Yield to Maturity: 5.239%
Coupon (Interest Rate): 5.200%
Record Dates: March 15 and September 15 of each year, commencing on September 15, 2020
Interest Payment Dates: April 1 and October 1, starting October 1, 2020
Minimum Denominations: The 2040 Notes will be issued in denominations of $2,000 and in integral multiples of $1,000.
Optional Redemption: The 2040 Notes will be redeemable at the Company’s option at any time prior to October 1, 2039 (six months prior to their maturity), as a whole or in part, at the greater of (i) 100% of the principal amount of such 2040 Notes and (ii) the sum of the present values of remaining scheduled payments of principal and interest on the 2040 Notes to be redeemed that would be due from the redemption date to October 1, 2039 (six months prior to their maturity), discounted to the redemption date on a semi-annual basis at the discount rate of the Treasury Rate plus 50 basis points, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.

The 2040 Notes will be redeemable at the Company’s option at any time on or after October 1, 2039 (six months prior to their maturity), at a redemption price equal to 100% of the principal amount of such 2040 Notes, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.
CUSIP: 911312 BV7
ISIN: US911312BV78
Form: DTC, Book-Entry
Law: New York

Joint Book-Running Managers:
- BoA Securities, Inc.
- Citigroup Global Markets Inc.
- J.P. Morgan Securities LLC
- Wells Fargo Securities, LLC
- Barclays Capital Inc.
- BNP Paribas Securities Corp.
- Goldman Sachs & Co. LLC
- Morgan Stanley & Co. LLC

Co-Managers:
- SG Americas Securities, LLC
- U.S. Bancorp Investments, Inc.
- ANZ Securities, Inc.
- BNY Mellon Capital Markets, LLC
- CastleOak Securities, L.P.
- Fifth Third Securities, Inc.
- HSBC Securities (USA) Inc.
- Mizuho Securities USA LLC
- MUFG Securities Americas Inc.
- Siebert Williams Shank & Co., LLC
- Standard Chartered Bank
- TD Securities (USA) LLC
- UBS Securities LLC

Concurrent Offering:
Concurrent with the offering of the 2040 Notes, the Company is offering its 3.900% Senior Notes due 2025, its 4.450% Senior Notes due 2030 and its 5.300% Senior Notes due 2050.

To the extent any Underwriter that is not a U.S. registered broker-dealer intends to effect sales of 2040 Notes in the United States, it will do so through one or more U.S. registered broker-dealers in accordance with the applicable U.S. securities laws and regulations. Standard Chartered Bank will not effect any offers or sales of any notes in the United States unless it is through one or more U.S. registered broker-dealers as permitted by the regulations of FINRA.

* Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

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prospectus in that registration statement and any other documents the Company has filed with the SEC for more complete information about the Company and this offering. We urge you to read these documents and any other relevant documents when they become available because they contain and will contain important information about the Company and this offering. You may get these documents for free by visiting EDGAR on the SEC Website at www.sec.gov.

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United Parcel Service, Inc.

FINAL TERM SHEET

Security Offered: 5.300% Senior Notes due 2050 (the “2050 Notes”)
Issuer: United Parcel Service, Inc. (the “Company”)
Expected Ratings (Moody’s / S&P):* A2/A
Principal Amount: $1,250,000,000
Trade Date: March 19, 2020
Settlement Date: It is expected that delivery of the 2050 Notes will be made against payment therefor on or about March 24, 2020, which will be the third business day following the date of pricing of the 2050 Notes (such settlement cycle being referred to herein as “T+3”). Under Rule 15c6-1 pursuant to the Securities Exchange Act of 1934, as amended, trades in the secondary market generally are required to settle in two business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the 2050 Notes on the date of pricing will be required, by virtue of the fact that the 2050 Notes initially will settle in T+3, to specify an alternate settlement cycle at the time of any such trade to prevent a failed settlement. Purchasers of the 2050 Notes who wish to trade those 2050 Notes on the date of pricing should consult their own advisor.

Maturity Date: April 1, 2050
Price to Public: 99.418% of the principal amount
Benchmark Treasury: 2.375% due November 15, 2049
Benchmark Treasury Price / Yield: 111-00 / 1.889%
Spread to Benchmark Treasury: +345 basis points
Yield to Maturity: 5.339%
Coupon (Interest Rate): 5.300%
Record Dates: March 15 and September 15 of each year, commencing on September 15, 2020
Interest Payment Dates: April 1 and October 1, starting October 1, 2020
Minimum Denominations: The 2050 Notes will be issued in denominations of $2,000 and in integral multiples of $1,000.
Optional Redemption: The 2050 Notes will be redeemable at the Company’s option at any time prior to October 1, 2049 (six months prior to their maturity), as a whole or in part, at the greater of (i) 100% of the principal amount of such 2050 Notes and (ii) the sum of the present values of remaining scheduled payments of principal and interest on the 2050 Notes to be redeemed that would be due from the redemption date to October 1, 2049 (six months prior to their maturity), discounted to the redemption date on a semi-annual basis at the discount rate of the Treasury Rate plus 50 basis points, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.

The 2050 Notes will be redeemable at the Company’s option at any time on or after October 1, 2049 (six months prior to their maturity), at a redemption price equal to 100% of the principal amount of such 2050 Notes, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.
CUSIP: 911312 BW5
ISIN: US911312BW51
Form: DTC, Book-Entry
Law: New York

Joint Book-Running Managers: BoA Securities, Inc.
Citigroup Global Markets Inc.
J.P. Morgan Securities LLC
Wells Fargo Securities, LLC
Barclays Capital Inc.
BNP Paribas Securities Corp.
Goldman Sachs & Co. LLC
Morgan Stanley & Co. LLC

Co-Managers: SG Americas Securities, LLC
U.S. Bancorp Investments, Inc.
ANZ Securities, Inc.
BNY Mellon Capital Markets, LLC
CastleOak Securities, L.P.
Fifth Third Securities, Inc.
HSBC Securities (USA) Inc.
Mizuho Securities USA LLC
MUFG Securities Americas Inc.
Siebert Williams Shank & Co., LLC
Standard Chartered Bank
TD Securities (USA) LLC
UBS Securities LLC

Concurrent Offering: Concurrent with the offering of the 2050 Notes, the Company is offering its 3.900% Senior Notes due 2025, its 4.450% Senior Notes due 2030 and its 5.200% Senior Notes due 2040.

To the extent any Underwriter that is not a U.S. registered broker-dealer intends to effect sales of 2050 Notes in the United States, it will do so through one or more U.S. registered broker-dealers in accordance with the applicable U.S. securities laws and regulations. Standard Chartered Bank will not effect any offers or sales of any notes in the United States unless it is through one or more U.S. registered broker-dealers as permitted by the regulations of FINRA.

* Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

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prospectus in that registration statement and any other documents the Company has filed with the SEC for more complete information about the Company and this offering. We urge you to read these documents and any other relevant documents when they become available because they contain and will contain important information about the Company and this offering. You may get these documents for free by visiting EDGAR on the SEC Website at www.sec.gov.

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